



GovTech Industry Update
Göttingen Corporate Finance
June 12, 2020

Our Promise

Göttingen Corporate Finance

We have a deep understanding of growth-oriented companies, having successfully executed numerous transactions in the past

We prioritize your interests and objectives:
"the client comes first"

We are collaborative and partnership oriented

We have a direct line to key decision makers within the most relevant capital providers

We provide seamless advice and execution

We will seek to earn your trust every day with our transparent working and unbiased advice

GCF wants to be the partner that helps companies realise its true potential by finding the ideal investor which would be aligned in its strategic vision with your company

Synopsis

GovTech Industry Overview

- The GovTech industry witnessed sustained transaction activity in both M&A and fundraising spheres predominantly in North America
- As the demand for modern government software and technology offerings continues to grow, federal, state, and local entities are looking to improve the legacy system to improve efficiency, cover costs, and provide seamless service to their constituents
- Cloud-based software has continued to gain momentum in the public sector, driven by a combination of legal action and strategic development, forcing government officials to adopt solutions that can be configured for the workflow and providing greater interoperability across agencies
- Digital payments continue to be a highly lucrative sector of the government market as government-level citizen-and-business-to-government transactions expand, creating opportunities for integrated software vendors to create immediate and clear financial impact
- Citizen engagement and digital government experience are increasingly important in leaders and technology offices which encourages ongoing investment in software solutions that improve citizen engagement, security, transparency and service delivery
- The public sector market continues to attract interest from financial sponsors and strategic acquirers interested in investing in next-generation software solutions capable of modernizing government activities and services

Government entities are increasingly looking for cloud-based platforms that can be deployed to replace the discriminatory legacy system, reduce organizational silos, and reduce operating costs

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Key Transactions

About the Target



Moovit is a Mobility-as-a-Service (MaaS) platform company best known for its mobile application that provides public transit and navigation data to simplify urban mobility in 3,100 cities around the world.

The Transaction

In May 2020, Intel Corporation announced it has acquired Moovit, a mobility-as-a-service (MaaS) solutions company, for approximately \$900 million (\$840 million net of Intel Capital equity gain).

Acquisition Highlights

The addition of Moovit brings Intel's Mobileye closer to achieving its plan to become a complete mobility provider, including robotaxi services, which is forecast to be an estimated \$160 billion opportunity by 2030. With this acquisition, Mobileye will be able to tap into Moovit's transit data repository of more than 7,500 key transit agencies and operators and improve the consumer experience for more than 800 million users worldwide.

Management Quote

"Moovit's massive global user base, proprietary transportation data, global editors community, strong partnerships with key transit and mobility ecosystem partners, and highly skilled team is what makes them a great investment,"

- Amnon Shashua, CEO of Mobileye

About the Target



UrbanFootprint is cloud-based Urban Intelligence software that delivers insight to government, enterprise, and academic institutions in urban planning, finance, mobility, sustainability, policy making, healthcare, and disaster preparedness.

The Transaction

In February 2020, UrbanFootprint announced it has raised \$11.5m in Series A funding. The funding round was led by Valo Ventures with participation from Social Capital and new partner Radicle Impact.

Funding Highlights

This funding will help UrbanFootprint improve platforms in transportation, master planning and urban design, artificial intelligence, and energy and mobility, and thus, help expand its offerings and increase the customer base of cities, urban planning and energy, Companies across the real estate sector.

Management Quote

"We invested in UrbanFootprint because their cloud-delivered software provides urban planners, corporations, policy makers, and local governments access to useful models of the built environment, with analytical tools and visualization to make data-informed decisions concerning environment impact, climate risk, property development, zoning, transportation, infrastructure, public spaces, and more, to improve the quality of life and return on investment"

- Scott Tierney, Managing Partner at Valo Ventures

GovTech Industry: M&A Transactions (1/3)

Date	Acquirer	Target	Target Country	Target Summary	Deal Value
09-Jun-20	E3 Federal Solutions (E3/Sentinel)	Lucid Perspectives	USA	Lucid Perspectives, a provider of software development and systems engineering solutions to the intelligence community.	N/A
18-May-20	Cognosante	Enterprise Information Services	USA	EIS is a mid-tier solutions integrator, providing Systems Engineering, Cyber Security, Information Technology, Biometrics, and Program Management Office services and solutions to the Federal Government	N/A
11-May-20	Ubicquia	CityIQ (A platform of GE Current)	USA	CityIQ is a smart city platform focused on traffic efficiency and public safety.	N/A
08-May-20	Intel Corp.	Moovit	Israel	Moovit is a Mobility-as-a-Service (MaaS) provider app. It simplifies urban mobility in +2700 cities all around the world, making getting around town via mass transit easier and more convenient.	\$900M
06-May-20	VertexOne	WaterSmart Software, Inc.	USA	WaterSmart Software, Inc. develops a software platform for statistical and quantitative analysis of water usage, and efficiency, as well as offers offers customized programs for water conservation recommendation by behavioral psychology, big data analytics, and cloud computing.	N/A
06-May-20	Intrepid Solutions and Services, LLC	Delta Solutions and Strategies, LLC	USA	Delta Solutions and Strategies, LLC provides decision-making consulting services. The Company offers technical assistance, engineering support, and advisory services for electronic, space, and missile systems.	N/A
06-May-20	Cotecna	Kaixin Certification	China	Kaixin Certification is a certification body in China approved by CNCA with accreditations from CNAS and ANAB.	N/A
23-Apr-20	Sino Hua-An International	MD Labs Sdn Bhd	Malaysia	MD Labs is an intelligence solutions provider in the field of data analytics and verticals solutions. MD Labs offers timely and accurate supply and demand data to the public and private sector in Malaysia.	\$6.2M
06-Apr-20	AEgis Technologies Group Inc.	Excivity Inc	USA	Excivity Inc provides computer security solutions. The Company offers cyber investigation, software development, protocol analysis, hardware designing, and training.	N/A

GovTech Industry: M&A Transactions (2/3)

Date	Acquirer	Target	Target Country	Target Summary	Deal Value
06-Apr-20	OBI4wan B.V.	HowAboutYou B.V.	The Netherlands	HowAboutYou helps the public sector implement and embed capabilities in social networks, mobile applications, and open data.	N/A
01-Apr-20	Nextdoor.com, Inc.	Neighborland	USA	Neighborland operates as a public engagement platform designed for government agencies, developers, and civic organizations.	N/A
25-Mar-20	CGI	TeraThink Corporation	USA	TeraThink, an information technology and management consulting firm providing digitization, enterprise finance, risk management, and data analytics services to the U.S. federal government.	N/A
23-Mar-20	Antivo Group	Certification Europe	UK	Certification Europe is an ISO accredited certification body that offers its users with certification, enterprise solutions, and training services for enterprises.	€6M
23-Mar-20	Merzell Holding	Aksess Innkjop	Norway	Aksess Innkjop provides a cloud-based solution for the public sector and their vendors, digitising the procurement process from announcement to purchase.	N/A
19-Mar-20	Thomson Reuters	Pondera Solutions	USA	Pondera Solutions offers cloud computing and advanced analytics tools to combat fraud in health care and large government programs.	N/A
13-Mar-20	Science Applications International Corporation (SAIC)	Unisys Federal	USA	Unisys Federal is a provider of infrastructure modernization, cloud migration, managed services, and enterprise IT-as-a-service through scalable and repeatable solutions serving U.S. federal civilian agencies and the Department of Defense.	\$1.2B
26-Feb-20	Brink's Company	G4s Cash Solutions	Canada	G4s Cash Solutions (Canada) Ltd. offers cash services security solutions for banks and financial institutions, retailers, restaurants, and government agencies.	£660M
25-Feb-20	Tetra Tech, Inc.	Segue Technologies, Inc.	USA	Segue, a leading IT solutions, cybersecurity, and management consulting firm provides full lifecycle application development and modernization for federal agencies, including the Department of Defense.	N/A

GovTech Industry: M&A Transactions (3/3)

Date	Acquirer	Target	Target Country	Target Summary	Deal Value
05-Feb-20	Audax Group	Kofile Technologies, Inc.	USA	Kofile is a provider of information management and access systems solutions for government agencies in the U.S.	N/A
05-Feb-20	Hyland Software	Learning Machine Technologies, Inc.	USA	Learning Machine is a startup that has pioneered the use of distributed ledger blockchain technology to authenticate documents and content.	N/A
21-Jan-20	Clubessential	Vermont Systems	USA	Founded in 1985, Vermont Systems is a provider of recreation and park management software solutions for public entities across the U.S.	N/A
17-Jan-20	OceanSound Partners	Smartronix, Inc.	USA	Smartronix provides next-generation IT and cloud solutions to government and commercial customers, and intelligence, surveillance and reconnaissance solutions to the Defense Department.	N/A
17-Jan-20	OceanSound Partners	Trident Technologies	USA	Trident Technologies LLC is a provider of advanced IT, engineering, and programmatic solutions to the United States federal government.	N/A
15-Jan-20	Whitney, Bradley & Brown, Inc. (WBB)	Decisive Analytics Corporation	USA	Decisive Analytics Corporation, founded in 1996, is a provider of technology-enabled solutions that support key programs for the U.S. Department of Defense and U.S. Intelligence Community.	N/A
14-Jan-20	Springbrook Software	BIAS Software	USA	BIAS Software provides powerful financial accounting solutions designed specifically to help local government entities increase efficiency, reduce errors and make informed financial decisions.	N/A
07-Jan-20	Accel-KKR	Springbrook Software	USA	Springbrook Software provides comprehensive, fully integrated fund accounting and utility billing enterprise software solutions to local government, utilities and special districts.	N/A
07-Jan-20	Effectual, Inc.	JHC Technology	USA	JHC Technology focus is to offer customized end-to-end cloud & virtualization solutions to Commercial and Government clients.	N/A

GovTech Industry: Fundraising Transactions (1/3)

Date of Funding	Strategic/Financial	Investor Name	Target Company	Series/Name	Money Raised	HQ Country	Description	Other Investors
03-Jun-20	Financial	New Markets Venture Partners	PAIRIN	Early Stage Venture	\$2.1M	USA	PAIRIN is a social enterprise company whose mission is to make education relevant and hiring equitable.	Future Jobs Fund, New U Venture Partners, Village Capital, Voqal
21-May-20	Financial	10K Ventures	Blissway Inc.	Seed	\$550K	USA	Blissway is a company which offers Tolling-as-a-Service. It provide the entire suite of traffic management, tolling hardware, user experience, customer billing and payment under one roof.	
13-May-20	Financial	Sequoia Capital	Askmos, Inc. (MOS)	Early Stage Venture	\$13M	USA	Mos build products for citizens to access their rights and enjoy their benefits in the simplest way possible. It started with college financial aid and they made applying to \$135B of government aid fit in one single application.	
06-May-20	Financial	Neo	CoProcure, Inc.	Seed	\$2.4M	USA	CoProcure makes it easy for public agencies to save time and money by purchasing together. It organizes and automates cooperative purchasing, saving public agencies time and money.	Leadout Capital
06-May-20	Financial	AltaiR Capital	SafeHouse	Seed	N/A	Israel	SafeHouse is a cloud-based, high-end cybersecurity platform that can secure and insure any device that is connected to it.	
01-May-20	Strategic	NIST	Apollo AI	Seed	\$10K	USA	Apollo AI is a hands-free voice assistant for law enforcement, fire fighters, EMS, dispatch & support personnel.	
21-Apr-20	Financial	Gvangels	Sigalei (Openlex)	Seed	\$247K	Brazil	Sigalei uses legislative data, technology, and legal knowledge and government relations to develop technology.	Allievo Capital
21-Apr-20	Financial	The Engine	Biobot Analytics	Seed	\$6.7M	USA	Biobot Analytics is a wastewater epidemiology company that is transforming wastewater infrastructure into public health observatories.	Y Combinator, Data Collective DCVC, Blindspot Ventures, AmFam Institute Impact Fund
10-Apr-20	Strategic	AustCyber	Penten	Seed	A\$2.1M	Australia	Penten is a Canberra -based cyber security company focused on innovation in secure mobility and applied artificial intelligence.	

GovTech Industry: Fundraising Transactions (2/3)

Date of Funding	Strategic/ Financial	Investor Name	Target Company	Series/Name	Money Raised	HQ Country	Description	Other Investors
01-Apr-20	Financial	TIIN Capital	Oddity.ai	Seed	N/A	The Netherlands	Oddity.ai is a developer of a violence recognition algorithm platform.	
16-Mar-20	Strategic	Orell Füssli Holding AG	Procivis AG	Corporate Round	N/A	Switzerland	Procivis empower citizens by providing government trusted electronic ID solutions built around the safeguarding and self-sovereignty.	-
12-Mar-20	Financial	Venrock	Interos Inc.	Early Stage Venture	\$17.5M	USA	Interos is a supplier of AI and SaaS-delivered supply chain risk management (SCRM) solutions to the US Federal Government and the private sector.	Kleiner Perkins
11-Mar-20	Financial	Medici Ventures	Vital Chain	N/A	N/A	USA	Vital Chain's patent-pending blockchain technology is designed to streamline the inefficient paper-based systems of managing birth and death certificates.	
10-Mar-20	Financial	Early Light Ventures	GovPredict	Seed	N/A	USA	GovPredict provides research, analytics, and intelligence for winning public affairs campaigns.	-
02-Mar-20	Financial	Axeleo Capital	Mantic Data Europe SAS	N/A	€2.4M	France	Manty is the business intelligence platform for public administrations, a tool to analyze their data quickly and easily.	
01-Mar-20	Strategic	The U.S. Air Force	Parasanti	Seed	N/A	USA	Parasanti is an analytics company enabling anti big data and battlefield analytics.	-
13-Feb-20	Financial	Valo Ventures	UrbanFootprint (Calthorpe Analytics, Inc.)	Early Stage Venture	\$11.5M	USA	UrbanFootprint is location intelligence software for smart cities.	Social Capital, Radicle Impact
13-Feb-20	Financial	BOOST&Co	Armour Communications Ltd.	N/A	€2M	UK	Armour Communications Limited is a UK based organisation and provides government-grade encryption for secure communications (voice, messaging, video and data) for Governments, Finance and Enterprise markets.	

GovTech Industry: Fundraising Transactions (3/3)





Date of Funding	Strategic/ Financial	Investor Name	Target Company	Series/Name	Money Raised	HQ Country	Description	Other Investors
01-Feb-20	Financial	Capital Innovators	FastDemocracy Corp.	Seed	\$100K	USA	FastDemocracy platform empowers political newcomers and professionals to be more informed and effective while advocating for policy change.	-
27-Jan-20	Financial	Techstars Chicago	Contract Cloud	Seed	N/A	USA	Contract Cloud is a SaaS platform that democratizes access to government contracts, simplifying the way users find and respond to RFPs.	Techstars
27-Jan-20	Financial	Techstars Chicago	Automotus, Inc.	Seed	N/A	USA	Automotus automates curbside operations for all things mobility – from passenger vehicles and scooters, to Ubers and delivery trucks. Automotus video analytics give cities the tools they need to manage their rapidly shifting mobility ecosystems.	Techstars
27-Jan-20	Financial	Techstars Chicago	Urban SDK, Inc.	Seed	N/A	USA	Urban SDK, a Techstars company, is a next generation planning tool that helps smart cities transform mobility, transportation, sustainability and safety operations with real-time location analytics.	Techstars
23-Jan-20	Financial	Harlem Capital Partners	GovPredict	Seed	N/A	USA	GovPredict provides research, analytics, and intelligence for winning public affairs campaigns.	-
21-Jan-20	Financial	CIBC Innovation Banking	Aquatic Informatics	Debt Financing	\$8M	Canada	Aquatic Informatics provides software solutions that address critical water data management and analysis challenges.	
07-Jan-20	Financial	Capitoria	Blissway Inc.	Seed	N/A	USA	Blissway is a company which offers Tolling-as-a-Service. It provide the entire suite of traffic management, tolling hardware, user experience, customer billing and payment under one roof.	-

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1. GovTech Industry: Transactions

2. GovTech Industry: Recent Developments





GovTech Industry: Recent developments (1/3)

Company	Recent Developments
	<p>ClearGov's New SaaS Tool Aims to Ease Budget Book Creation "The Massachusetts startup has devised an online tool for local governments to draft, publish and automatically update their budgets in a way they hope is more user-friendly and accessible to citizens than the status quo. ClearGov built the product according to criteria from the Government Finance Officers Association, used every year for their Distinguished Budget Presentation Awards, so public officials aiming for that distinction can see GFOA's checklist in ClearGov's interface" Source: Government Technology Date: June 8, 2020 Source Link: https://www.govtech.com/biz/ClearGovs-New-SaaS-Tool-Aims-to-Ease-Budget-Book-Creation.html</p>
	<p>New AI Tool Lets Government Identify Objects from the Air "The Australian company Nearmap, which also operates in the U.S., has accumulated a catalog of high-resolution aerial images for 90 million land parcels, and now it's applying AI to learn when property owners make changes. Nearmap AI is now available in the company's Mapbrowser tool, in the form of different layers atop regularly updated images catalogued by the platform. These layers can automatically identify and analyze ground features such as residential building footprints, construction sites, tree overhang, green cover, solar panels, trampolines and swimming pools, and detect changes over time" Source: Government Technology Date: June 5, 2020 Source Link: https://www.govtech.com/biz/New-AI-Tool-Lets-Government-Identify-Objects-from-the-Air.html</p>
	<p>Company Looks to Boost City Revenue With Water Meter Sensors "Olea Edge Analytics, based in Austin, Texas, is putting various sensors on old water meters to flag when they're under-charging and need to be replaced. The results, say the company, can be big. The company's CEO, Dave Mackie, told Government Technology that Olea is focused solely on commercial meters for two reasons: they account for 40-80 percent of the city's total water revenue, and fixing them won't take money from private residents who can barely pay their bills as is" Source: Government Technology Date: May 19, 2020 Source Link: https://www.govtech.com/biz/Company-Looks-to-Boost-City-Revenue-With-Water-Meter-Sensors.html</p>
	<p>CivicPlus Moves Into Low-Code Software for Digital Services "The Kansas-based integrated communications software company announced its latest product, CivicOptimize, earlier this month. According to a news release, the centerpiece of CivicOptimize is a piece of low-code software called Productivity, with which government IT staff who have only a basic familiarity with hand-coding can build custom workflows, mobile applications and software integrations for digital services" Source: Government Technology Date: May 14, 2020 Source Link: https://www.govtech.com/biz/CivicPlus-Moves-Into-Low-Code-Software-for-Digital-Services.html</p>






GovTech Industry: Recent developments (2/3)

Company	Recent Developments
 GRANICUS	<p>Oklahoma Takes On Mass Unemployment Through New Platform "As millions of Americans face the new reality of telework, furloughs or layoffs, and federal benefits start being released, state governments face a test of adaptability. More than 30 million people have filed for unemployment in the past six weeks, according to the U.S. Department of Labor, and states are on the hook to coordinate help. The state's secretary of digital information says Oklahoma is prepared to handle hundreds of thousands of claims and billions of state and federal dollars through Granicus' digital services platform" Source: Government Technology Date: May 6, 2020 Source Link: https://www.govtech.com/biz/Oklahoma-Takes-On-Mass-Unemployment-Through-New-Platform.html</p>
 OPENGOV	<p>OpenGov Completes Cloud ERP Suite with Accounting Software "Citing a growing need for cloud-based tools that can accommodate remote work, OpenGov unveiled the third software suite in its enterprise resource planning kit, this one focused on accounting for local government. With the launch of OpenGov Financials, the company says it has built a full-cloud ERP for the public sector, giving state and local governments a way to handle most ERP-related functions through cloud-hosted software-as-a-service instead of in person or through on-premises software" Source: Government Technology Date: April 28, 2020 Source Link: https://www.govtech.com/biz/OpenGov-Completes-Cloud-ERP-Suite-with-Accounting-Software.html</p>
 sensennetworks® Making Cities Smarter	<p>Las Vegas Awards Contract for Parking Enforcement Automation "The city of Las Vegas has been angling for years to become a hub of innovation for new transportation companies and smart city technology. Toward that end, the city awarded a \$1.58-million contract to SenSen Networks, an Australian AI company that makes both hardware and software for analyzing occupancy or traffic, for instance at shopping centers, casino tables or parking structures. In the case of Las Vegas, starting this year, SenSen will deploy two pieces of hardware and 80 access keys to mobile software for automated parking and traffic enforcement" Source: Government Technology Date: April 23, 2020 Source Link: https://www.govtech.com/biz/Las-Vegas-Awards-Contract-for-Parking-Enforcement-Automation.html</p>
 cityflag	<p>GovTech Startup Cityflag Reinvents Itself as Irlys "The startup out of San Antonio gained enough clients and attention over the past few years that it felt a new name and mission statement were in order. It also announced two free tools for COVID-19 response. Founded in 2015 out of San Antonio, Cityflag has made its name working with municipalities to create apps for 311, citizen relationship management, community engagement and rental property maintenance requests" Source: Government Technology Date: April 13, 2020 Source Link: https://www.govtech.com/biz/Gov-Tech-Startup-Cityflag-Reinvents-Itself-as-Irlys.html</p>

GovTech Industry: Recent developments (3/3)

Company	Recent Developments
 SeamlessDocs	<p>SeamlessDocs Adds Payments to Digital Forms Software</p> <p>“SeamlessDocs, a company that helps government digitize and automate forms such as license applications and freedom of information requests, is now adding payment capabilities to its software. That means that governments will now be able to take payments from constituents digitally through the forms it creates using SeamlessDocs. The feature has been in beta mode, but as of today the company is making it available to all customers”</p> <p>Source: Government Technology Date: March 10, 2020 Source Link: https://www.govtech.com/biz/SeamlessDocs-Adds-Payments-to-Digital-Forms-Software.html</p>
 RoadBotics	<p>RoadBotics Adds Pavement Distress Identification to Software</p> <p>“About seven months after it announced \$7.5 million in new investment, Pittsburgh-based startup RoadBotics is adding new functions to its platform for planning road maintenance. The latest development from RoadBotics, announced earlier this month, is the ability of its pavement-assessment software to flag and catalogue roadway damage, or “distresses,” into specific categories: potholes, patches and sealed cracks, fatigue cracks, longitudinal and transverse cracks, pavement distortions and surface deterioration”</p> <p>Source: Government Technology Date: February 27, 2020 Source Link: https://www.govtech.com/biz/RoadBotics-Adds-Pavement-Distress-Identification-to-Software.html</p>
 NIC	<p>NIC Adds Mobile Passport Application and Renewal to Gov2Go</p> <p>“Since 2015, NIC Inc., one of the largest providers of digital government services in the United States, has been building out its mobile platform Gov2Go to make those services more convenient, from vehicle registration renewals to voter enrollment to tax reminders. Last week, they announced a new feature: expedited passport applications. Through a partnership with the Florida company RushMyPassport.com, NIC’s Gov2Go mobile app now offers to fast-track the issuing of passports within a window of three business days”</p> <p>Source: Government Technology Date: February 11, 2020 Source Link: https://www.govtech.com/biz/NIC-Adds-Mobile-Passport-Application-and-Renewal-to-Gov2Go.html</p>
 CITYBASE	<p>San Francisco Launches One-Stop Cannabis Application Portal</p> <p>“As more and more states legalize cannabis, local governments are finding themselves with a need to adapt their business permitting processes to complex and evolving regulatory laws. By working with the Chicago-based digital services company CityBase on a new online permitting portal, the joint city-county government of San Francisco wants to ensure the burden of figuring it out doesn’t fall to residents”</p> <p>Source: Government Technology Date: January 16, 2020 Source Link: https://www.govtech.com/biz/San-Francisco-Launches-One-Stop-Cannabis-Application-Portal.html</p>

GovTech Industry: Recent developments in COVID-19

Company	Recent Developments
 	<p>Peopletoo Ltd and Novoville Launch 'GetVolunteering' through TechForce19 "Peopletoo and Novoville have been selected to launch GetVolunteering, a volunteering app to support recruitment and retention of volunteers to support the fight against COVID-19 and harness the volunteering and community capacity into the future. This will enable local authorities to quickly identify volunteers in the local community to fill key roles in social care" Source: Peopletoo Limited Date: April 24, 2020 Source Link: https://www.peopletoo.co.uk/peopletoo-ltd-and-novoville-launch-getvolunteering-through-techforce19/</p>
	<p>MIT, Apple, Google Build Apps to Trace COVID-19 Contact "Along with Apple, Google and other entities around the world, the Massachusetts Institute of Technology is developing mobile software and an online tool for governments to trace and publicize COVID-19 cases. For the past few weeks, MIT has been promoting its new Safe Paths platform, consisting of a mobile application called Private Kit and a Web application, Safe Places" Source: Government Technology Date: April 21, 2020 Source Link: https://www.govtech.com/health/MIT-Apple-Google-Build-Apps-to-Trace-COVID-19-Contact.html</p>
	<p>IBM Offers COBOL Help for Government to Deal with Crisis "The COVID-19 outbreak, as well as the societal shutdowns that have followed, have thrust a lot of sudden changes onto state and local government. Right now, governments are navigating decades-old systems through an unprecedented crisis of demand. To help, IBM has started a three-pronged project to assist them in keeping COBOL-based systems up to speed" Source: Government Technology Date: April 13, 2020 Source Link: https://www.govtech.com/biz/IBM-Offers-COBOL-Help-for-Government-to-Deal-with-Crisis.html</p>
	<p>Biobot Analytics to Track COVID-19 in Sewage Pro Bono "The United States has more confirmed COVID-19 cases than any other nation, and experts predict the numbers will peak in April. The true scope of the pandemic will be difficult to gauge. Biobot Analytics, a startup that launched three years ago out of the Massachusetts Institute of Technology, is repurposing its wastewater testing technology to find coronavirus in sewers — and offering it practically for free to local government" Source: Government Technology Date: March 31, 2020 Source Link: https://www.govtech.com/biz/Biobot-Analytics-to-Track-COVID-19-in-Sewage-Pro-Bono.html</p>

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